

Live Learning Schedule 2024 Webinars

Webinar - 1 hour

Date	Time	Subject
09th Jan	12.30pm	The Insurance Cycle: Managing the hard market NEW
10th Jan	09:30am	Intro to Professional Indemnity
16th Jan	12:30pm	ESG - Emerging Risks ESG
18th Jan	12:30pm	Managing Menopause in the Workplace NEW
23rd Jan	12:30pm	Essentials of Motor Trade Insurance
25th Jan	12:30pm	Intro to Engineering Insurance
30th Jan	12:30pm	Assessing Customer Needs
31st Jan	09:30am	Smart Growth: Setting Personal Goals NEW
06th Feb	09:30am	Introduction to Liability
09th Feb	12:30pm	Personal effectiveness and time management
13th Feb	12:30pm	Navigating net-zero NEW ESG
14th Feb	09:30am	Intro to Business Interruption
20th Feb	09:30am	Environmental Risk Management ESG
23rd Feb	12:30pm	Introduction to Claims Handling
27th Feb	12:30pm	Anti Bribery and Corruption NEW
01st Mar	09:30am	Setting Sail in Marine Cargo: Navigating the Basics
04th Mar	09:30am	Lloyd's and the London Market (NEW) NEW
06th Mar	12:30pm	ESG and Insurance - The Challenges and Opportunities ESG
11th Mar	09:30am	Presentation Skills
12th Mar	09:30am	Understanding Motor Fleet Insurance
18th Mar	12:30pm	Unlocking the small print of insurance policies NEW
22nd Mar	09:30am	Enhancing your Coaching and Mentoring Skills NEW
25th Mar	09:30am	Introduction to Contractors All Risks
28th Mar	12:30pm	The Fundamentals of Parametric Insurance HOT TOPIC

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Date	Time	Subject
04th Apr	09:30am	Consultative Selling: Elevating Broker Strategies NEW
09th Apr	12:30pm	Understanding Data Protection NEW
10th Apr	09:30am	Reinsurance
15th Apr	09:30am	Negotiating Skills
16th Apr	09:30am	The Insurance Marketplace
17th Apr	12:30pm	Cultivating Compliance Confidence NEW
22nd Apr	12:30pm	What are Insurers doing about the climate crisis?  NEW
26th Apr	09:30am	Introduction to Directors & Officers Insurance
29th Apr	12:30pm	Code of Conduct
30th Apr	09:30am	Products Liability Insurance
07th May	12:30pm	Fraud & Fraudulent Claims
10th May	09:30am	Farm Insurance Essentials
14th May	12:30pm	HOT TOPIC - Subject coming soon 
16th May	12:30pm	How to recognise and manage unconscious bias NEW
20th May	09:30am	Decoding Company Accounts: Statements NEW
21st May	09:30am	Intermediate BI NEW
28th May	12:30pm	Dealing with vulnerable clients: Ethical Practices NEW
30th May	12:30pm	Navigating Money Laundering in 2024 NEW
04th Jun	12:30pm	SM&CR - Staff Conduct Rules
07th Jun	09:30am	Handling Price Objections
11th Jun	09:30am	Introducing Liability
13th Jun	09:30am	Influencing & Stakeholder Management
17th Jun	12:30pm	Neurodiversity in the workplace NEW
21st Jun	09:30am	Constructing Commercial Combined Insurance
25th Jun	12:30pm	Introduction to Engineering Insurance
26th Jun	09:30am	Cyber Insurance: The Challenges of Cyber

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Date	Time	Subject
02nd Jul	09:30am	Leading through change NEW
04th Jul	09:30am	Building Resilience
08th Jul	09:30am	Anti-Bribery and Corruption
12th Jul	12:30pm	HOT TOPIC - Subject coming soon HOT TOPIC
16th Jul	12:30pm	Risk Management and Insurance: An introduction
19th Jul	09:30am	Property and Landlords Insurance
24th Jul	12:30pm	An overview of conflicts of interest
25th Jul	09:30am	Communication preferences (insights intro)
30th Jul	09:30am	Navigating Emotions for Success
31st Jul	12:30pm	Consumer Duty - A Year On NEW
05th Aug	12:30pm	Mental Health in Insurance NEW HOT TOPIC
08th Aug	09:30am	Risk Management Fundamentals
12th Aug	09:30am	Insurance Principles NEW
16th Aug	09:30am	Cultivating Diversity & Inclusion in the workplace NEW
19th Aug	09:30am	Customer Service and Delivering for your Customers
21st Aug	12:30pm	Managing Stress in Sales NEW
28th Aug	09:30am	The Role of an Underwriter NEW
29th Aug	12:30pm	Identifying and Assessing Financial Competency NEW
03rd Sep	12:30pm	Climate Change - Why we need to act now! NEW ESG
04th Sep	09:30am	Customer Call Handling
10th Sep	09:30am	Why Choose CII Exams: Unlocking Professional Excellence NEW
12th Sep	12:30am	HOT TOPIC - Subject coming soon HOT TOPIC
16th Sep	12:30am	Understanding the legal landscape NEW
19th Sep	12.30pm	Introduction to Business Interruption
25th Sep	09:30am	A Guide to Real Estate Insurance NEW
27th Sep	12:30pm	Regulatory considerations for remote and hybrid working
30th Sep	09:30am	Introduction to Claims Handling

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Date	Time	Subject
02nd Oct	12:30pm	Introduction to Liability
09th Oct	12:30pm	Vulnerable Clients: Ethical Practices in Insurance NEW
11th Oct	09:30am	Understanding the PI Market (Intermediate) NEW
14th Oct	09:30am	The Insurance Marketplace
17th Oct	12:30pm	Unconscious bias in the workplace
21st Oct	09:30am	Holding Virtual Dynamic Meetings
22nd Oct	09:30am	Goods in Transit
29th Oct	12:30pm	ESG and the FCA ESG
30th Oct	12:30pm	Communication and Assertiveness
04th Nov	12:30pm	Employers' Liability
07th Nov	09:30am	Presenting with Confidence
12th Nov	09:30am	HOT TOPIC - Subject coming soon HOT TOPIC
14th Nov	12:30pm	Data Security
19th Nov	09:30am	Unboxing Packaged Products NEW
21st Nov	12:30pm	Mental Wellness - Understanding Mental Health
25th Nov	12:30pm	Demystifying UK GDPR Compliance in Insurance NEW
27th Nov	09:30am	Personal Effectiveness and Time Management
03rd Dec	12:30pm	Complaint Handling in a Regulated Landscape NEW
06th Dec	09:30am	Lloyd's and the London Market NEW
10th Dec	09:30am	(World Human Rights Day) Human Rights in Business
11th Dec	12:30pm	Introduction to Directors & Officers